

IF YOU ARE

- *An Estate or Letting Agent*
- *A Property Management Company*
- *An Independent Financial Advisor*
- *A Mortgage Broker*
- *A Pensions Advisor*
- *A Legal Professional*

Whether expanding your portfolio of opportunity, or offering insurance services for the first time, we can discuss your individual needs and provide a range of products and services that will meet your specific demands and the expectations of your customers and clients.

Rentguard provides a range of products and services to the residential and commercial lettings market, backed up by first class administration and technical support facilities.

As an Introducer of Rentguard products, you do not need to be authorised by the Financial Services Authority (FSA) and you will be provided with all the necessary compliance support. There are no joining fees and you are not required to make any changes to existing relationships and associations.

WHAT CAN WE DO?

You pass on the enquiry and we do the rest.

We have underwriting facilities with leading UK insurers, and will look to provide the best alternative for your customers and clients.

We will follow up all introductions, offer insurance advice and assessment, provide the quotes, and manage the administration and sales process.

This allows you to earn commission from your existing relationships with home owners, tenants, residential landlords and commercial property owners.

WHAT WE OFFER?

- Help you to make the most of your income opportunities with a profitable insurance lead referral scheme
- Provide high standards of service, enhancing your own brand, while providing you with an additional income stream
- Assurance that the UK's leading, financially secure and respectable insurers underwrite all the commercial insurance contracts and your clients, and get competitively priced quality cover
- Variety of methods for passing customer details to us (see how can we do it below)

- Generous commission rates - paid monthly by cheque or bank transfer for the lifetime of the policy and automatically on renewals
- A dedicated team of insurance professionals who have an in-depth knowledge of the lettings insurance market
- An excellent and personal customer service both to you, your customers and clients straight from our head office - no outsourced call centres
- No administration, no paperwork, no hassle - you just pass leads and we will keep you informed of progress
- Commitment that all your and your customer/client transactions will be identified by our first class IT solutions and call centre facilities
- No compliance requirements, simply understand and agree to our terms and conditions, and join us free of charge.

HOW CAN WE DO IT?

- Proposal forms – Product information for landlords and tenants
- Fully branded or co-branded versions of our online Quotation Facility containing your unique tag – integrate those within your website allowing your customers quote & buy online.
- Lead Generation – You can provide us with contact details of customers and clients for us to call and discuss insurance requirements on a case by case or “across the board” basis

APPROACH

As part of your service to your customers and clients, you can ask if they would like a competitive insurance quote and pass the enquiry to us. We will do our very best to meet their needs at the best available market rates.

Landlords can insist on new tenants having an insurance policy. And we can provide a comprehensive policy that protects landlord and tenant alike.

EARNINGS & COMMISSIONS PAID

Commissions are negotiable depending on volumes, but we offer upwards of 20% commission on all new and renewal policies.

Additional seasonal incentives (noted in the enclosed letter from your dedicated Account Manager).

IF YOU WOULD LIKE TO RECEIVE MORE INFORMATION

or should you wish to discuss the benefits of becoming a Rentguard introducer, please contact our Client Services team on 0208 587 1060 who would be happy help